

## The MREA and CUB are partnering for Solarize Chicagoland.

### **Citizens Utility Board (CUB)**

- Represents Illinois utility ratepayers & advocates for cheaper & cleaner energy
- Has saved consumers more than \$20 billion by fighting proposed electricity, natural gas, and telephone rate hikes.



### **Midwest Renewable Energy Association (MREA)**

- The Midwest Renewable Energy Association promotes renewable energy, energy efficiency, and sustainable living through education and demonstration.
- The MREA created the Solarize program, educational content, and is responsible for overall program administration.



### Solar Power Hour - Agenda

- Benefits of Going Solar
- Solar basics

•

•

•

•

- Incentives for going solar
- Going Solar: Your Options
  - · Leasing vs. Owning
  - · Solar For All
  - Community Solar
- Solarize Chicagoland group buy



# Benefits of going solar

### The right time to go solar

The U.S. installed 23.6 gigawatts (GW) of solar PV capacity in 2021 to reach 121.4 GW of total installed capacity, **enough to power 23.3 million American homes.** 

Solar accounted for 46% of all new electric generating capacity additions in 2021, more than any other energy source for the third year in a row!

Zillow found that **homes with solar panels sell for 4.1% more** than similar, non-solar homes. (Zillow Economic Research)

### Going solar pays for itself!



A new solar array is installed every 84 seconds in the U.S. https://www.seia.org/us-solar-market-insight

### The average solar system offsets 260,376 lbs of C02 in 25 years



287,672 miles driven by an average passenger vehicle



Carbon sequestered by 139 acres of forest



Switching 4,469 incandescent lamps to LED



CO2 emissions from burning 129,218 pounds of coal

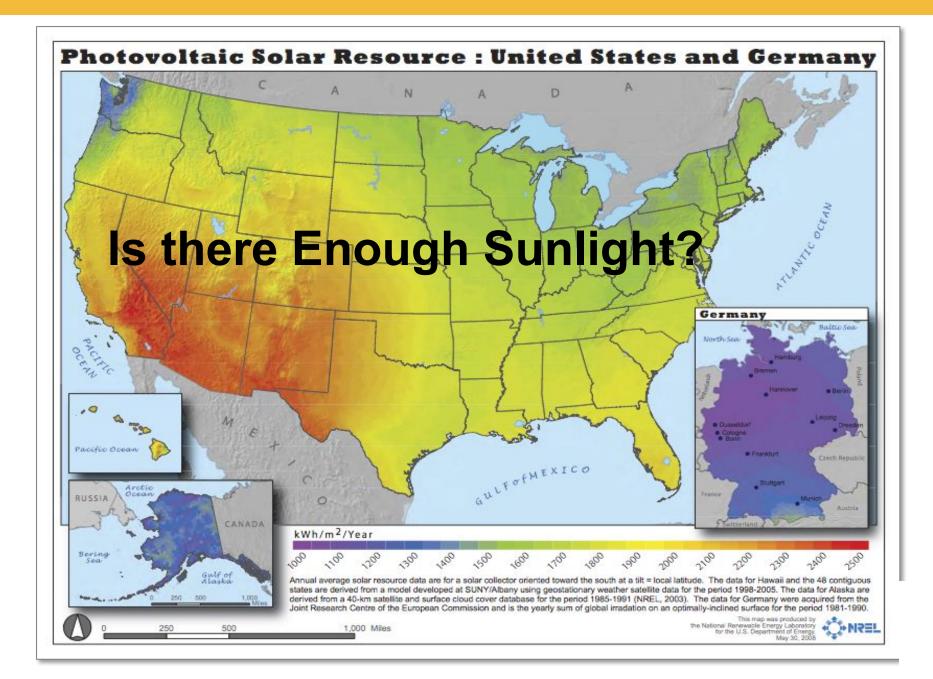


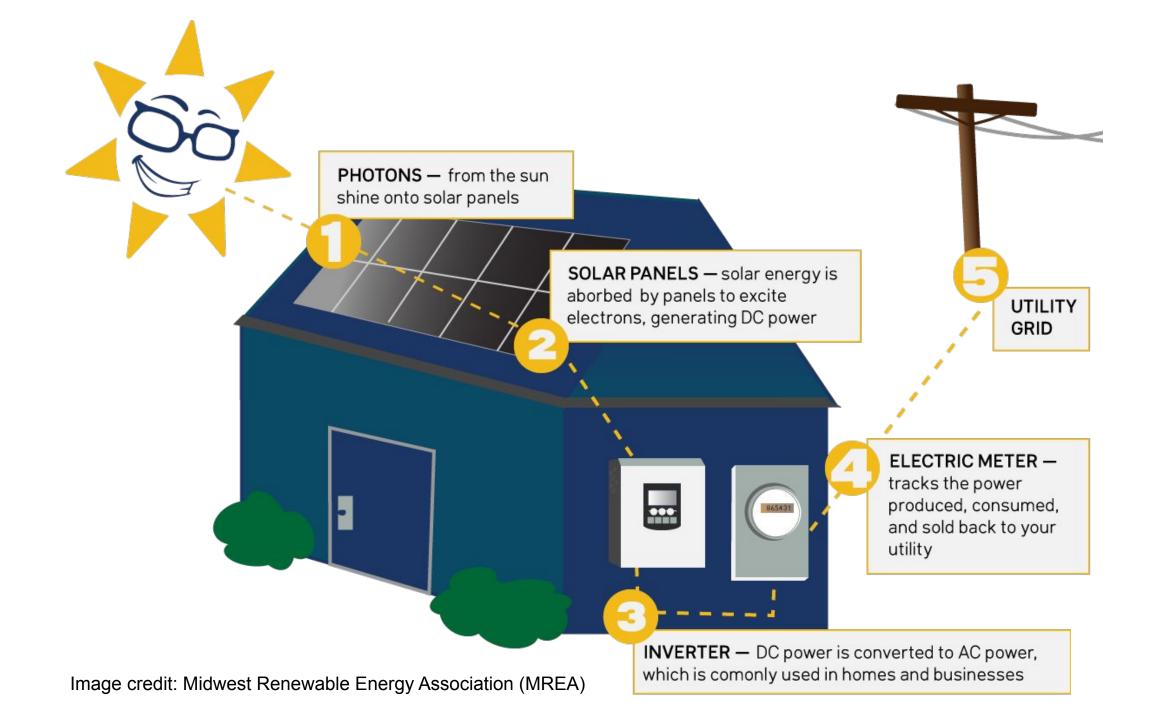
Diverting 41 tons of waste from the landfill



CO2 emissions from 13,239 gallons of gasoline







### Unshaded, south-facing roofs are best for solar

### Solar window: 9am-3pm.

- South-facing sun exposure is ideal.
- East or West-facing roofs also work for solar, but can require 20% more panels.
- Avoid shading: trees, buildings, poles.

# Project Sunroof: Mapping Solar Potential.

- Search your home.
- Helpful to see your solar exposure, but pricing estimate may be inaccurate
- Talk to an installer for accurate pricing

### Visit www.google.com/get/sunroof



Screenshot of Google's Project Sunroof.

### Roof Mounted System: The most common type of installation.

### Used for flat or pitched roofs:

- Typically attached via aluminum railing system.
- Roof penetrations require adequate sealing; installers assume responsibility for roof damage, leaks, mold.

# Considerations for roof-mount systems:

- Snow / Hail / Wind Loading
- Roof Condition (age of shingles)
- Squirrels



Installers configuring a roof-mounted system.

### Average residential solar install in Illinois is 6.5kW



27 Panel system - Image Credit: Windfree Solar

Estimated to produce **9,000 kWh** in the first year

**Kilowatt (KW)** = a measure of power

System size is measured in KW

**Kilowatt hour (kWh)** = a measure of electricity generated or used

Your system will produce kWhs of solar energy!

### Net Metering: bill credits for electricity sent to the grid

- Any excess electricity produced by your solar system is exported to the utility grid and you receive bill credits, reducing your overall electricity costs.
- For ComEd customers, you are credited at the same rate that you purchase electricity –1 to 1 net metering

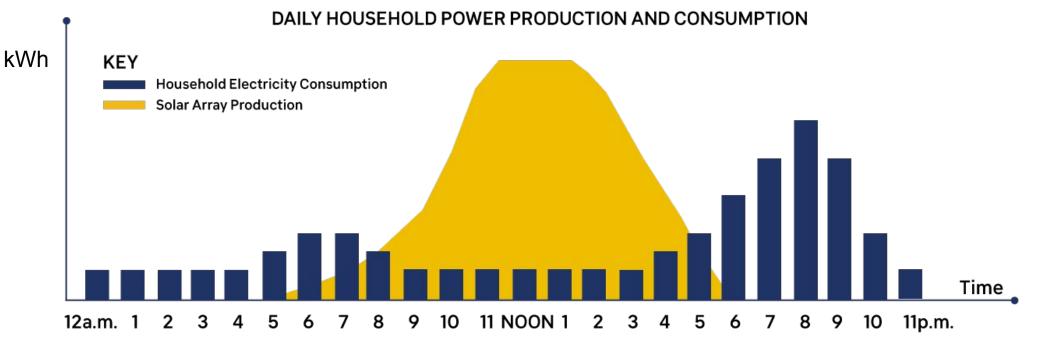


Image credit: Midwest Renewable Energy Association (MREA)

### Net Metering: bill credits for electricity sent to the grid

- Net metering will **never completely \$0 out your bill**, or eliminate it ۲
- Credits roll over from month to month, excess credits expire in April. ۲

### "A Year in the Life" of a Grid-Tied / Net Metered Home

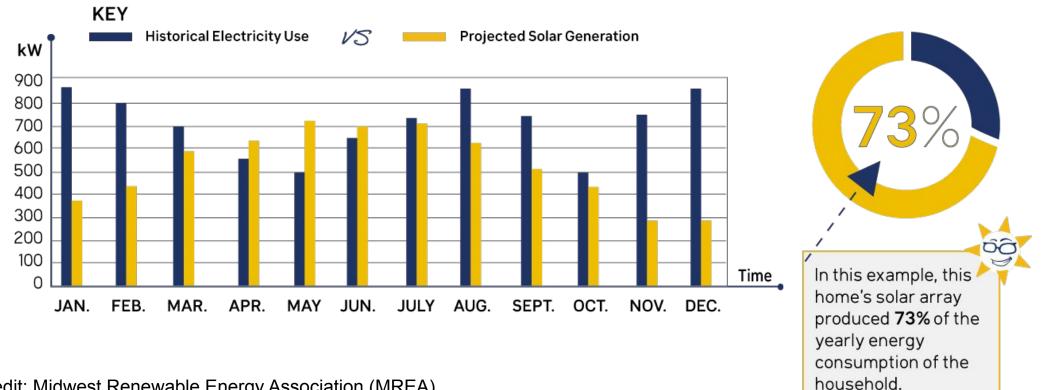


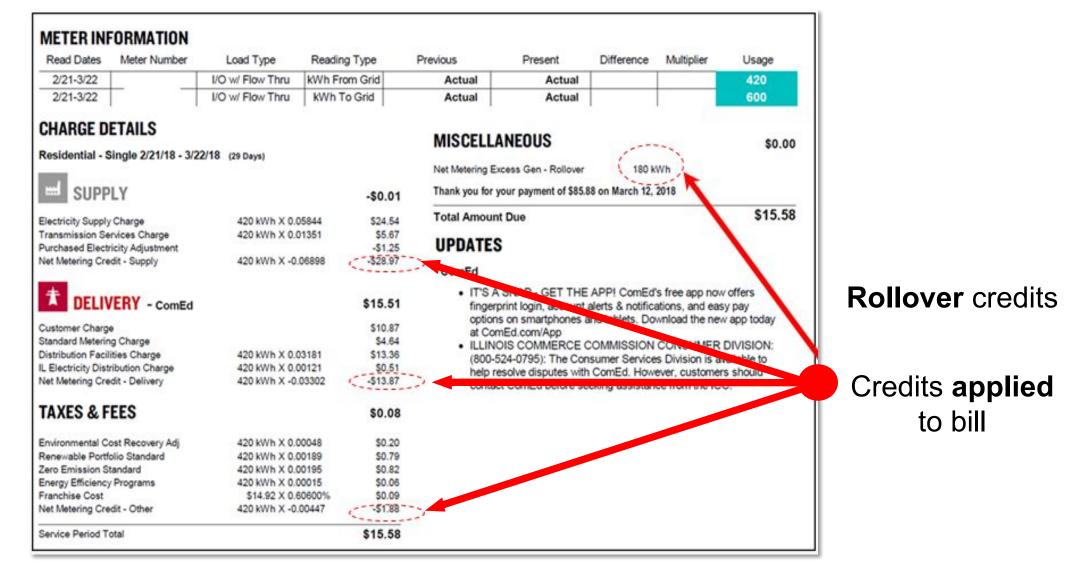
Image credit: Midwest Renewable Energy Association (MREA)

### Sample ComEd bill with Net Metering

Read Dates Meter Number	Load Type	Reading Type	Previous	Present	Difference	Multiplier	Usage	
2/21-3/22	I/O w/ Flow Thru	kWh From Grid	Actual	Actual			420	
2/21-3/22	I/O w/ Flow Thru	kWh To Grid	Actual	Actual			600	
CHARGE DETAILS			MODELL ANEQUIC					
Residential - Single 2/21/18 - 3/2	2/18 (29 Days)		MISCELLANEOUS				\$0.00	
			Net Metering E	ass Gen - Rollover	180 k	Wh		
SUPPLY		-\$0.01	Thank you for y	your payment of \$85.8	88 on March 12,	2018	_	
Electricity Supply Charge	420 kWh X 0.05		Total Amoun	t Due			\$15.5	
Transmission Services Charge Purchased Electricity Adjustment	420 kWh X 0.01	351 \$5.67 -\$1.25	UPDATES					
Net Metering Credit - Supply	420 kWh X -0.06		ComEd					
				SNAP - GET THE		-	Here	
T DELIVERY - ComEd		\$15.51	finger	ations, and eas	easy pay			
Customer Charge		\$10.87	options on smartphones and tablets. Download the new app toda, at ComEd.com/App					
Standard Metering Charge		\$4.64		OIS COMMERCE	COMMISSION	CONSUMER	DIVISION:	
Distribution Facilities Charge	420 kWh X 0.03		(800-5	524-0795): The Con	s Division is a	Division is available to		
L Electricity Distribution Charge	420 kWh X 0.00		help re	help resolve disputes with ComEd. However, customers should				
Net Metering Credit - Delivery	420 kWh X -0.03	3302 -\$13.87	contac	ct ComEd before se	eking assistan	ce from the IC	C.	
TAXES & FEES		\$0.08						
Environmental Cost Recovery Adj	420 kWh X 0.00	048 \$0.20						
Renewable Portfolio Standard	420 kWh X 0.00	189 \$0.79						
Zero Emission Standard	420 kWh X 0.00							
Energy Efficiency Programs	420 kWh X 0.00							
Franchise Cost Net Metering Credit - Other	\$14.92 X 0.60 420 kWh X -0.00							
	2000 C C C C C C C C C C C C C C C C C C							

Two line items, one for **electricity use** and one for **electricity output** 

### Sample ComEd bill with Net Metering



### Invest in energy efficiency!

- Energy efficiency investments have a 3:1 return on investment
  - LED lighting
  - Energy Star appliances
  - Weatherization
  - Electricity usage habits
- See the virtual packet for more information
- ComEd.com/WaysToSave



### Questions to consider before speaking with an installer.

- Does your roof have good solar exposure?
- Which direction is my roof facing (North, South, East, West)?
- When do you anticipate re-roofing?
- □ Is your home energy efficient?



Image Credit: Windfree Solar

# Incentives for Going Solar

### Current incentives can reduce total costs up to 60%

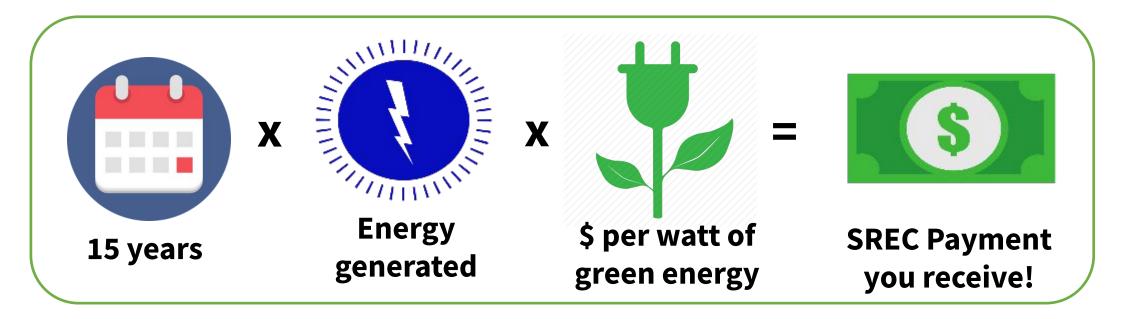
- State Solar Renewable Energy Credits (SRECs) can cover up to 30%
- 26% Federal Tax Credit
- Utility Net Metering credits help you pay back your system faster!
- Note: Your homeowners' association cannot block you from going solar in Illinois



Image Credit: Windfree Solar

### SREC: Solar Renewable Energy Credit

- Payment for the green energy you put on the grid
- Your solar panels help Illinois meet our overall renewable energy goals!
- Note: SRECs are considered taxable income



### Federal Tax Credit: Covers 26% of Qualified Expenditures.

- Includes labor costs, system installation, interconnection wiring.
- Does not include new roof unless your roof requires structural reinforcement
- The home must be owned by the taxpayer but does not have to serve as the principal residence.
- If percentage of project cost is greater than total taxes paid, you get the remainder the following year

	Form 5695			Residen	tial End	ergy (	Credi	t		OMB No. 1545-0074
			Go to www.	irs.gov/Form56	95 for instru	ctions a	nd the l	atest information.		2018
	Department of the Treasury Internal Revenue Service			Attach to						Attachment Sequence No. 158
	Name(s) shown on return								Your	social security number
								efore completing	his pa	rt.)
	Note: Skip lines 1 th	rough 11 if	you only	have a <b>credi</b> t	t carryfor	ward fr	om 20	17.	_	
	1 Qualified solar	electric prop	erty costs						1	
	2 Qualified solar	water heatin	g property	costs		· · ·	• •		2	
	epartment of the Treasury-Internal Reve		(99) 200	18					3	
	J.S. Individual Incom				_		-Do not write	e or staple in this space.	4	
ling status:	Single Married filing jointly	Married filing		Head of household	Qualifying		V	-1	4	
ur first name and	Initial	Last nar	10				Tour soci	al security number	5	
our standard dedu	ction: Someone can claim y	ou as a dependen	t 📃 You we	re born before Janua	ry 2, 1954	You are	blind	1	-5	
joint return, spous	e's first name and initial	Last nar	пе				Spouse's	social security number	6	
									. –	
oouse standard ded Spouse is blind				Spouse was born bef	ore January 2, 1	954		ar health care coverage npt (see inst.)	7a	Yes No
	Spouse itemizes on a sep ober and street). If you have a P.O.			salien	A	pt. no.		Election Campaign		
	,						(see inst.)	You Spouse		
ty, town or post o	ffice, state, and ZIP code. If you ha	ve a foreign addre	ss, attach Scheo	lule 6.				an four dependents,		
								nd 🗸 here 🕨 📃		
ependents (see ) First name	e instructions): Last name	(2) S	ocial security numb	er (3) Relationship	p to you	(4) ✓ Child tax cred		or (see inst.): redit for other dependents		
ritacidante	Last hanie									
- com	er penalties of perjury, I declare that I hav act, and complete. Declaration of prepare	e examined this return r (other than taxpaye	n and accompanyi ) is based on all in	ng schedules and statem ormation of which prepa	ents, and to the be arer has any knowle	st of my know dge.	ledge and b	elief, they are true,		
ere	Your signature		Date	Your occupation		lft	he IRS sent V. enter it	you an Identity Protection		
instructions.						he	re (see inst.)			
p a copy for r records.	Spouse's signature. If a joint return	n, <b>both</b> must sign.	Date	Spouse's occupat	tion	PI	N, enter it	you an Identity Protection		
	Preparer's name	Preparer's sign	ature		PTIN		re (see inst.) 's EIN	Check if:		
nid								3rd Party Designee	11	
eparer se Only	Firm's name 🕨				Phone no.			Self-employed		
o only	Firm's address ►						12			

### Federal Tax Credit: Due to expire at the end of 2022

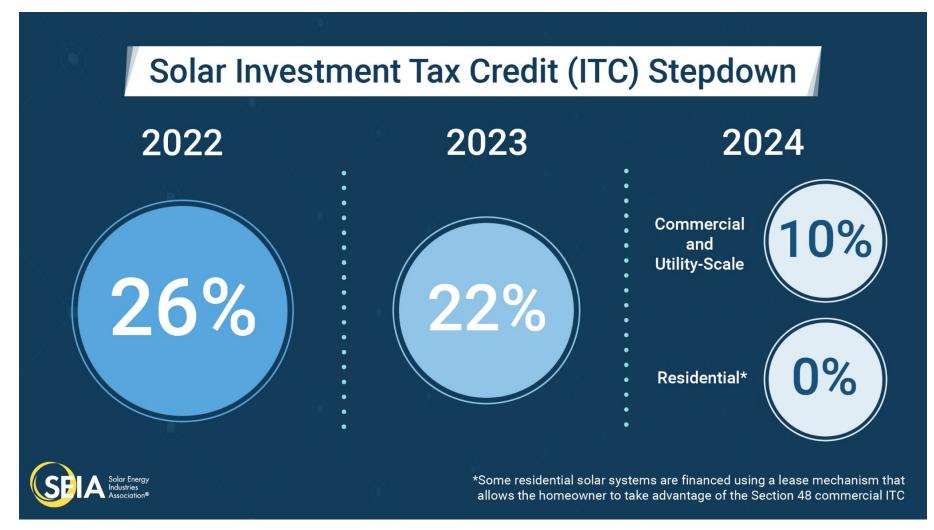


Image credit: https://www.seia.org/initiatives/solar-investment-tax-credit-itc

# Going Solar: Your Options

### Residential Solar: Leasing versus owning

### Three ways to go solar:

- 1. Purchase the panels outright
- 2. Lease the system
- 3. Power Purchase Agreement (PPA)

### Things to look out for:

- Many leases and PPAs include cost escalators
- Check the contract. What happens if you move?
- Never sign a solar lease without first exploring your ownership options

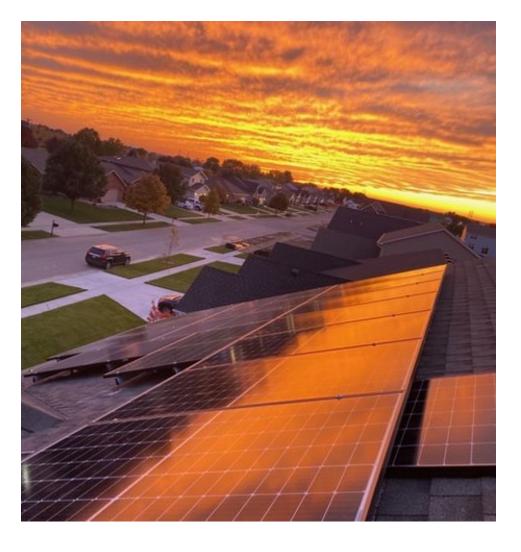


Image Credit: Windfree Solar

### **Community Solar**

- A new option for people who can't install solar on their own property
- All offers guarantee savings
- Subscription size based off your usage
- Each month your subscription
  generates solar energy
- You will now pay two bills
  - Your existing electric bill
  - A monthly bill to your community solar company

Visit <a href="http://www.SolarInTheCommunity.com">www.SolarInTheCommunity.com</a> to learn more!



### How does Community Solar Billing Work?

How Does Com	munity Solar	Save You \$\$?	F		
Without Community Solar	With Community Solar				
Electric Bill	Electric Bill	Solar Provider Bill	R		
800 kWh x 0.07 \$56 <b>DELIVERY</b> \$45 TAXES & FEES \$8	800 kWh x 0.07 \$56 Solar Credits 714 kWh x 0.07 -\$50	Solar Credits <b>\$50</b> 20% Discount <b>-10</b>	C		
Total \$109	Delivery\$45TAXES & FEES\$8Total\$59	Total Due \$40	El Tr Pt Ri		
Total Owed: \$109 Total Savings: \$10					
Note that this is an EXAMPLE Created by and savings will vary! Citizens Utility Board					

### For Questions, Support, and Outages visit ComEd.com \$221.22 Total Amount Due by 8/5/20 English 1.800.EDISONI (1.800.334.766I) Español 1.800.95.LUCES (1.800.955.8237) Hearing/Speech Impaired 1.800.572.5789 (TTY) Federal Video Relay Services (VRS) Fedvrs.us/session/new METER INFORMATION Read Dates Meter Number Load Type Reading Type Previous Present Difference Multiplier Usage 6/23-7/21 111111111 General Service Total kWh 37498 Actual 39396 Actual 1898 x 1 **RENEWABLE COMMUNITY SUPPLY DETAILS** This is where the community solar net metering credits appear on your ComEd statement Generation Period Project Name Phone Number Generation kWh Rate Total 6/1 - 7/1 Community Solar Project -0.05668 -\$14.30 312.000.1234 252.21 **CHARGE DETAILS** \$221.22 Residential - Single 6/23/20 - 7/21/20 (29 Days) **Total Amount Due** UPDATES SUPPLY \$118.05 ComEd Electricity Supply Charge 1.898 kWh X 0.05168 \$98.09 PRICE TO COMPARE: The ComEd electric supply price to Transmission Services Charge 1.898 kWh X 0.01305 \$24.77 compare is 6.473 cents per kWh. This price does not include a Purchased Electricity Adjustment \$9.49 monthly purchased electricity adjustment factor that may range Renewable Community Supply Credit -\$14.30 between +\$0.005 and -\$0.005 per kWh. For more information and supplier offers visit https://www.pluginillinois.org/fixedrate.aspx. For Ť more information on ComEd bill line items go to DELIVERY - ComEd \$86.39 ComEd.com/UnderstandBill COMED COVID-19 RESPONSE: For information, visit \$11.43 Customer Charge ComEd.com/Coronavirus Standard Metering Charge \$4.58 · DON'T GET SCAMMED: We will never ask for personal **Distribution Facilities Charge** 1,898 kWh X 0.03586 \$68.06 information about your ComEd account or demand payment using IL Electricity Distribution Charge 1,898 kWh X 0.00122 \$2.32 prepaid cash cards. Learn more: ComEd.com/ScamAlert WAYS TO PAY: Looking for ways to pay your bill? Visit **TAXES & FEES** \$16.78 ComEd.com/PAY ILLINOIS COMMERCE COMMISSION CONSUMER DIVISION: 1,898 kWh X 0.00038 The Consumer Services Division is available at 800-524-0795 to Environmental Cost Recovery Adj \$0.72 \$3.59 help resolve disputes with ComEd. However, customers should Renewable Portfolio Standard 1,898 kWh X 0.00189 contact ComEd before seeking assistance from the ICC. Zero Emission Standard \$3.70 1,898 kWh X 0.00195 · Past due balances are subject to late charges. 1,898 kWh X 0.00132 \$2.51 Energy Efficiency Programs State Tax \$6.26 \$221.22 Service Period Total

Issued 7/21/20 Account # 1234567890

### Solar for All

- Illinois' new low income solar program
- Includes: Community solar, residential solar, solar for non-profits/public facilities
- No money down, and greatest savings on electricity bills
- To qualify you must be below 80% Area Median Income:
  - \$63,200 for a family for 4 in the Chicago area varies by household size and region
- Visit: <u>www.illinoissfa.com</u> to learn more!



# Grow Solar Chicagoland Group Buy

### MREA has run 50 Group Buy programs throughout the Midwest

### Wisconsin

Central Wisconsin, Jefferson County, and Sauk Counties added over 800 kW of solar capacity on 125 properties.

### Minnesota

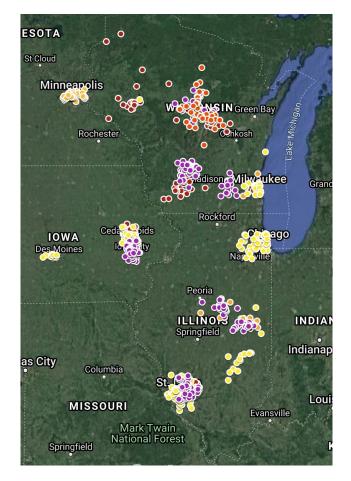
Solarize Twin Cities generated 261 kW of new solar capacity on 34 properties owned by homeowners and businesses in 2019.

### Illinois

Programs across Bloomington, Urbana-Champaign and Metro East have resulted in over 1.5 MW of new solar.

### lowa

Solarize Johnson County, MREA's sole effort in Iowa in 2018, resulted in 1,125 kW on 180 properties.



https://www.solarpowerworldonline.com/2019/01/ midwest-solarize-programs-helped-482-property-o wners-add-3-8-mw-of-solar-in-2018/

### Solar Group Buy programs bring buyers together to lower costs

### How does a Solar Group Buy work?

- Host a series of free "Solar Power Hours" to educate communities about the benefits and affordability of Solar PV.
- The MREA manages an RFP process to competitively select a single solar installer.
- Interested participants sign up to further evaluate Solar PV for their home or business.
- Participants pool their buying power to secure significant discounts that make installing solar more affordable.



Sheila went solar through a Group Buy in Metro East.

### Base price for the Group Buy

### Includes:

-Permitting & engineering -All incentive application & processing

### **Warranties**

- 25 year power warranty on solar panels
- 12 year warranty on inverter
- 25 year warranty on power optimizers
- 15 year workmanship warranty

All installations are tailor-fit to the needs of our clients.

All materials use cutting-edge technology, including the best inverter and solar equipment available on the market

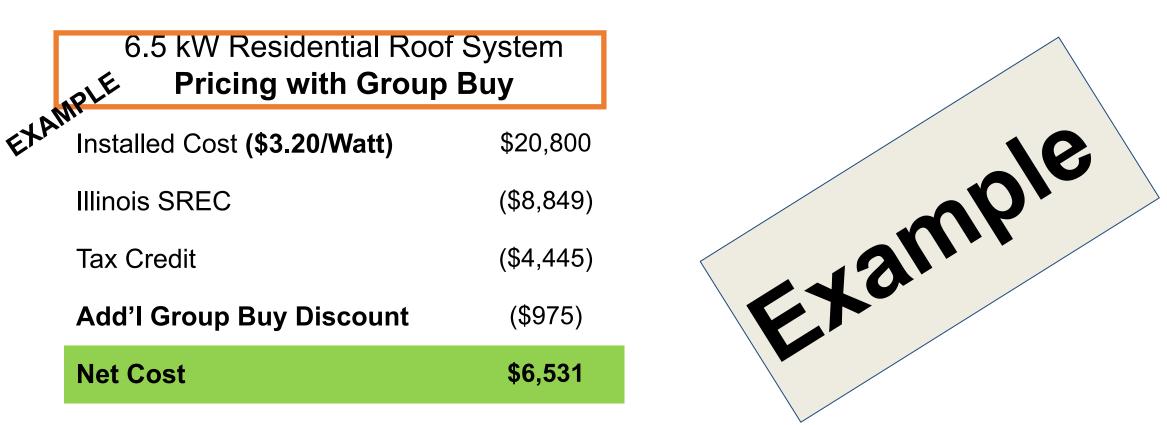
Group Buy partic	s save on	cost ner w	att nlus an	add'l rebate.	
Sloup Duy part	5 3470 011				
				<b></b>	Go
Pricing for otion: Q. Cell panels with Solar Edgeointesterus					
			50 \$0.		
Ba	pretineontivae)				
Bank		Rebate total (example	) \$32		
		-			
n Status	Goal 1	Goal 2	Goal 3	Goal 4	
	50 kW +	150 kW +	250 kW +	500 kW +	
Rebate per watt	\$0.05	\$0.10	\$0.15	\$0.20	
Rebate total (example)	\$325.00	\$650.00	\$975.00	\$1,300.00	

### ~ 23 homes

### ~ 77 homes

Rebate estimate based on a 6.5 kW system. Rebate depends on your system size.

### Group Buy participants save on cost per watt plus an add'l rebate.

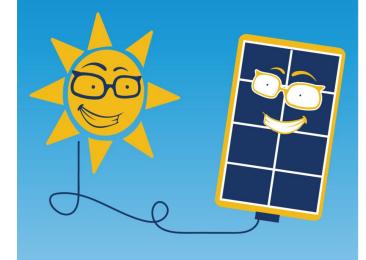


Note: Additional group buy discount assumes program reaches the 750 kW benchmark (approx 77 homes)

### Next steps: You're on our list & will receive program updates!

- Fill out the follow up form we send out to get a free solar quote
- Be ready to share electric bills that show 12 months of usage
- Think about ways to become more energy efficient.
- Tell your friends to attend a Power Hour!

SAVE MONEY. MAKE A DIFFERENCE. GO SOLAR!



### Learn more about the Citizens Utility Board

To join or learn more visit: <u>CitizensUtilityBoard.org</u>

- Resources for energy efficiency & savings
- Information about new clean energy legislation in Springfield
- Hotline: 1 (800) 669-5556





### Promoting renewable energy, energy efficiency, and sustainable living through education and demonstration.

Everyone who goes solar through the program gets a FREE Basic Family Membership!

- \$20 Off All Courses
- Invite to Virtual Membership Meeting
- Access to Clean Energy
  Credit Union
- Subscription to Newsletter
- Free Online Tutorials
- Free Rise Up! Publication Mailed to You

### Thank you! Please spread the word!



Request a solar estimate, sign up for updates, and learn more: www.SolarizeChicagoland.com

Questions: Contact Marina? @ CUB @citizensutilityboard.org - (312) 292-5871 (direct)