CS²

Community Solar Clearinghouse Solutions Program

Edith Makra, Metropolitan Mayors Caucus











Overview

- Municipal interest in solar
 - Greenest Region Compact
- Pathways to promote solar
 - SolSmart
 - Barriers to onsite solar
 - CS²







49 Consensus Sustainability Goals in 10 Categories



Climate



Economic Development



Energy



Land



Leadership



Mobility



Municipal Operations



Sustainable Communities



Water



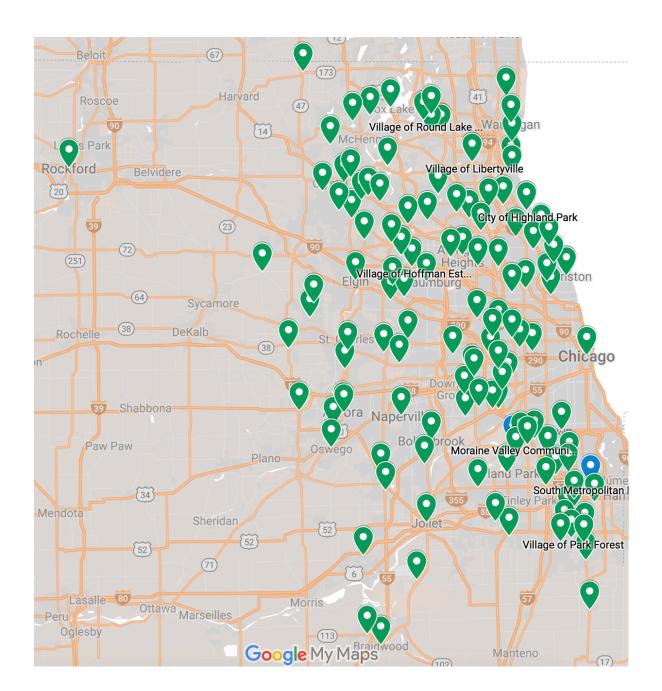
Waste

GRC Adopted by Resolution

126 municipalities3 counties10 COGS6 million residents



Barrington Area Council of Governments
Lake County Municipal League
McHenry County Council of Governments
Metro West Council of Governments
Northwest Municipal Conference
South Suburban Mayors & Managers
Southwest Conference of Mayors
West Central Municipal Conference
Will County Government League
DuPage Mayors and Managers Conference



GRC Framework – Strategies to Achieve GRC Goals

				OBJECTIVE	p.		ct 6 months	ct 12-18 months	pursuing					a
	Category	GOAL		> STRATEGY	/ achieved	ress	d for next	d for next	100000	ınned	evant	t Initials		Resource
				+ ADVANCED STRATEGY	Already	In Progress	Planned for	Planned for	Interested in	Not planned	Not relevant	Contact	Notes	Link to
	Renewable Energy	Advance renewable energy	E13	Support the adoption of renewable energy technologies in the community										
			E13 a	>Adopt codes and permitting practices that support renewable energy systems in the community										
			E16	Develop renewable energy capacity targeting underutilized public properties (i.e. brownfields)		S	Sol	Sn	na	rt ·	— r	MN	1C Coh	ort
ENERGY			E+17	+ Collaborate to provide access to community solar										<u>Y</u>
	Policy	Enact policies that support clean energy	E25	Facilitate the adoption of renewable energy technologies (i.e. solar, geothermal) by adapting building and zoning codes			Þ							
EN			E+29	+ Negotiate franchise agreement with utilities to exercise lump sum payment option to finance clean energy										

SolSmart



Pathways, tools, and assistance to achieve points for actions in these categories:

Criteria Areas					
Foundational Categories	Special Focus Categories				
Permitting	Solar Rights				
Planning, Zoning, and Development Regulations	Inspection				
	Construction Codes				
	Community Engagement				
	Utility Engagement				
	Market Development & Finance				
Innovative Actions					

Solar success



- Advance renewable energy
- Led 35 local gov's to earn SolSmart by streamlining solar codes & policies
- Results 4300% growth in solar & local investment

#1





On-Site Solar for Public Facilities

Successful public sector (behind the meter) requires:

Sufficient roof/land and infrastructure

Sufficient energy demand

Demonstrated cost saving

Agreement between developer and user



COMMUNITY SOLAR

Municipal customers – stable & creditworthy

C. Local Utility Company credits consumer's bill for value of electricity generation

A. Consumers purchase shares of generation from a solar array





B. Community Solar
Array delivers
consumers' energy to
local utility

METROPOLITAN MAYORS CAUCUS | THE POWER BUREAU, LLC

COMMUNITY SOLAR: ILLINOIS Cedar Rapids Chicago **Iowa City** Peoria **ILLINOIS** INDIANA Springfield Indianapol olumbia St. Louis Louisv SOURI Evansville Mark Twain National Forest ΚE 75 COMMUNITY SOLAR PROJECTS APPROVED FOR

NORTHERN ILLINOIS

CS² PROGRAM



The CS² Program is designed to simplify the community solar process for participating municipalities



- Identify accounts that can benefit from Subscriptions
- Structure a contract structure that guarantees cost saving

Procure

- Identify qualified projects
- Set a single price through competitive bidding (RFP)
- Develop standardized terms and conditions

Match

- Assign municipal accounts to projects according to tariff
- Preparing contract documents and required disclosures

Manage

- Manage billing, collections & disbursements
- Provide reporting

CS² Procurement



Municipalities

- 80 Expressed interest and submitted account information
- CS² analyzed for savings
- Paid fee to join purchasing pool
- 34 joinedCS²
- Will evaluate offers and contract with solar developers

Solar developers

- Won Illinois Power Agency lottery
- Secured land, financing needs subscribers
- 12 were qualified
- 6 presented offers to meet aggregated demand

SUBSCRIPTION OFFERS

REQUEST FOR PRICING

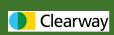
■ TARGETED FIRMS: 12

RESPONSIVE FIRMS: 6

PROJECTS SELECTED

✓ OPTION A: 9 (18 MW)

✓ OPTION B: 16 (32 MW)





olarSton



TERMS	STANDARD OFFER	SPECIAL OFFER			
ELIGIBLE ACCOUNTS	Residential, Small-Commercial, Watt-hour & General Lighting with Smart Meters and served on the ComEd Default Rate				
DISCOUNT FROM COMED RATE	10% (guaranteed savings)	30% (likely a lower cost than retail supply offers)			
PAYMENT SCHEDULE	Same as current ComEd payment requirements				
DURATION	Up to 20-years	15-years			
EARLY TERMINATION FEE	\$0	30% of future payments to supplier unless new Subscriber cannot be found			
CREDIT RESTRICTIONS	None	80% must be from investment grade credit			
DEVELOPERS	Soltage, Cenergy, Solarstone	Clearway Energy			

SUBSCRIPTION OFFERS: ANNUAL SAVINGS

STANDARD OFFER

10% Savings, 20-Year term, \$0 Termination

Sample Account Data Points	Math	Values
Annual Consumption	А	40,000 kWh
Purchased Electricity Charge	В	\$0.060/kWh
Total Energy Supply Charges	C = A * B	\$2,400
10% Discount (Guaranteed)	D = C * 10%	-\$240
Net Energy Supply Charges	E = C - D	\$2,160
Net Energy Supply Rate	F = E / A	\$0.054/kWh
Energy Only Rate	G	\$0.034/kWh
Capacity Only Rate	Н	\$0.020/kWh
Net Savings over contract term	I = D * 20	\$4,800

SPECIAL OFFER

30% Savings, 15-Year term, 30% Termination

Sample Account Data Points	Math	Values
Annual Consumption	Α	40,000 kWh
Purchased Electricity Charge	В	\$0.06/kWh
Total Energy Supply Charges	C = A * B	\$2,400
30% Discount (Guaranteed)	D = C * 30%	-\$720
Net Energy Supply Charges	E = C - D	\$1,680
Net Energy Supply Rate	F = E / A	\$0.042/kWh
Energy Only Rate	G	\$0.022/kWh
Capacity Only Rate	Н	\$0.020/kWh
Net Savings over contract term	I = D * 15	\$25,200

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Likely lower than current				
retail offers				

9/2018

10/2018 - 3/2019

6 - 9/2019

2 - 5/2020

Fall 2020

Spring 2020

Program design

initial muni and analysis

assemble purchasing pool

subscriptions to first

community solar project in IL

subscription agreements

community solar project

energized

assemble 2nd pool



10/2019



CS² PROGRAM TIMELINE

RAINY COMMUNITY SOLAR DEVELOPMENT **ELGIN ILLINOIS**

CS² and Sustainability





- Community solar RECs belong to utility
- Claims of green energy supply belong to utility
- Contributes to Illinois goal of 25% renewable energy by 2025 (RPS)
- CS² supports the growth of Illinois clean energy
- Local government are stable & desirable subscribers
- Community solar subscription feasible for local government – onsite PV is not

THANK YOU

CS² PROGRAM INQUIRIES

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GREENEST REGION COMPACT INQUIRIES

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